



Your industry.
Your agency.
Your bank.™

**10 Executive Dr
Farmington, CT 06032
www.insurbanc.com
1-866-InsBanc**

Structure Your Business Plan with FlexLease

Farmington, CT (June, 2010) - We know these are challenging times. Cash flow is critical, but you need to prepare for future growth and that includes investing in equipment. InsurBanc Agents' Express Leasing is proud to introduce FlexLease, a product designed to help preserve cash while providing the funds to outfit your business with the latest equipment solution.

How it works:

- Lease equipment for up to 60 months*
- At end of term, buy the equipment outright for 10% of the total financed amount, or
- Return the equipment, or
- Upgrade to newer technology
- Savings potential** - you can save as much as \$3,000 throughout the life of the lease by utilizing the Flexlease.

Advantages:

- Flexibility over equipment obsolescence. If your business plan changes, return the equipment at end of term or upgrade to newer technology
- No surprises! With the 10% buyout option, you know what the price will be if you decide to purchase the equipment at lease end.
- Keep cash in your business. FlexLease offers a lower interest rate and lower monthly payment than the \$1.00 purchase option lease product.

To find out about leasing, please visit our website at www.insurbanc.com or contact one of our Relationship Managers at 800-957-0858.

Agents' Express Leasing is a program of De Lage Landen Financing Services, Inc. benefitting InsurBanc clients. Lease financing is subject to lessee credit, vendor, and equipment approval by De Lage Landen. This is not a commitment to lend. Other terms and conditions may apply.

*Lease terms are subject to change based on credit approval and equipment type.

** Savings assumes a \$250,000 transaction for 36 months and 10% purchase at lease end. Actual savings may vary. Results not guaranteed.

Member FDIC
Equal Housing Lender